

ANNEX 1

Dear

The City of York Council owns the Barbican Auditorium, the attached photograph shows the front elevation, the O.S. plan shows the site verged blue and the two drawings show the internal arrangement of building. The building was constructed in 1991 as a sports hall and a 1,500 seat auditorium for concerts however, since 2005 only a few events have taken place each year. The Council had been involved with a leisure operator who had planning permission to refurbish the building including a glazed curtain wall on the frontage and enclosing the roof garden at an approximate cost of £3.5m and acquiring the Auditorium on long term lease with a condition to hold 50 events per year however, the council has withdrawn from the disposal.

The Council is now seeking advice from its officers on future options for the property with a view to producing a report to its Executive in March, and in this regard we are seeking a consultant to provide expert advice to a small project group of senior officers.

We are seeking a consultant to bring expertise and has a successful track record in:

- marketing commercial property
- market analysis of the theatre, entertainment, and commercial leisure industries

You will need to familiarise yourself with:

- the key features of the Barbican Auditorium
- a general overview of the current condition of the building
- the current development plans for the other parts of the Barbican site
- an analysis of the York entertainments market

We are seeking advice on current market conditions with specific reference to:

- The potential for interest from the theatre / entertainment industry to acquire the Auditorium and operate it
- The potential to attract investment into the building from such operators
- The potential for market interest in complementary uses that would fit with the overall development of the Barbican site e.g. conferencing
- The potential for market interest in other leisure uses
- The potential for market interest in any other uses
- In the light of the above, possible ways to approach the market

- The potential effect of current economic conditions and any implications for timing of action
- The longer-term economic outlook and its implications

If you are able to provide this advice, I would be grateful if you would email your CV, confirmation of your availability, an hourly fee rate and the approximate cost of providing the requested advice by 5 p.m. on Friday 30th January.